

EXHIBIT A
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

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DEPT. OF JUSTICE
REGISTRATION UNIT
INTERNAL SECURITY
SECTION
CRIMINAL DIVISION

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant
KOEHL, LANDIS & LANDAN, INC.
285 Madison Avenue, New York 10017

2. Registration No.
1 4 3 6

3. Name of foreign principal
CITY OF HAMBURG, West Germany

4. Principal address of foreign principal
D-2 Hamburg 1
Bieberhaus am Hauptbahnhof

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) _____

☐ Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

Tourist information office.

b) Name and title of official with whom registrant deals.

H. W. Marquardt, City of Hamburg, General Manager and Official
Representative for the United States and Canada

7. If the foreign principal is a foreign political party, state:

- n a -

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- n a -

a) State the nature of the business or activity of this foreign principal

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DATE 12-31-78

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal, ... Yes ☐ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal .. Yes ☐ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal ... Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

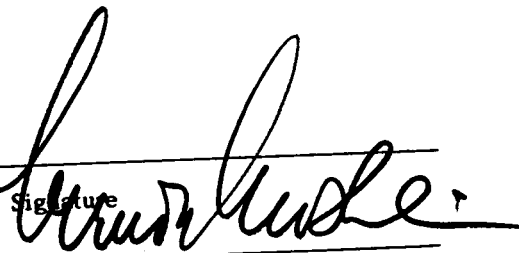
9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A
September 12, 1975

Name and Title
Vernon Mosheim, Sr. Vice
President

Signature



DEPARTMENT OF JUSTICE

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

SEP 25 9 35 AM '75

EXHIBIT B

REGISTRATION UNIT
INTERNAL SECURITY
SECTION
CRIMINAL DIVISION

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Kochl, Landis & Landan, Inc.

Name of Foreign Principal

City of Hamburg Tourist Information
office, Hamburg, W. Germany

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
 - a. Agency creates and places advertising for foreign principal, for which remuneration is received in several ways:
 - (1) On all ads placed in newspapers and magazines, agency receives 15% standard agency commission from these media.
 - (2) On all creative and production expenses for such advertising, agency charges at cost, plus standard 17.65% agency service fee.
 - b. Agency creates and places press releases on matters of tourism in newspapers, magazines, going to the general public, as well as travel trade publications and convention books. For these, agency receives cost plus 17.65% service fee.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
 - c. Payment from foreign principals is due on 10th of month following billing period.
 - d. The unwritten agreement runs from January 1 to December 31 of any calendar year, unless - for any reason - abrogated by mutual consent by either of the two parties.
 - e. Agency also assists client, when asked, in the preparation of press parties, cocktail receptions, all based on touristic themes. For these, agency is reimbursed for time spent on the project, plus the usual service fee.

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DATE 12/31/79

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

1. Creation and placement of advertisements for newspapers, magazines, and/or any other applicable and suitable media that the budget permits.
2. Creation and placement of press releases for newspapers, magazines, etc.
3. Preparation and assistance in press parties and cocktail receptions, all tied to a tourism theme.

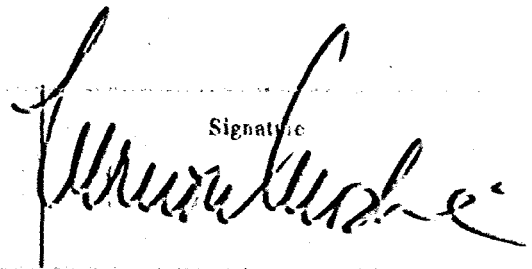
6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? ^{1/} Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B
September 12, 1975

Name and Title
Vernon Hoshelm
Senior Vice President

Signature



^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.